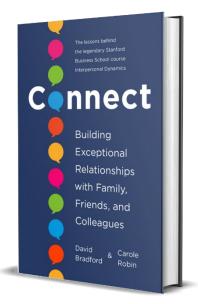
Connect Assessment

The following are behaviors that impact our ability to build strong and robust relationships. Look over them and select half a dozen that you believe are your strengths. Then review the list again and mark the half-dozen that are more difficult for you.

You might also consider sending this assessment to a family member, a good friend and/or a colleague and see how their view of you compares to yours.

[These dimensions are more fully explored in <u>CONNECT</u>: <u>Building</u> Exceptional Relationships with Family, Friends and Colleagues.]



- 1. Disclose personal issues that are important to you and your relationship
- 2. Value your emotions; don't downplay them, or feel the need to justify them or brush them aside
- 3. Know how to express your emotions in an appropriate way
- 4. Willing to be vulnerable [including expressing feelings of hurt, rejection and being one-down].
- 5. Ask for help when needed
- 6. Make it easy for others to disclose what is important and personal for them
- 7. React to others emotional disclosures in ways that invite further disclosure
- 8. Actively listen; suspend judgement
- 9. Engage in difficult exchanges with curiosity
- 10. Show genuine interest and empathy when others share personal issues
- 11. Hold back from giving advice and trying to solve their situation
- 12. Ask open-ended questions so that the other can explore their own issues
- 13. Refrain from trying to dominate; instead focus on working collaboratively.
- 14. Raise annoyances rather than shoving them under the rug where they can grow and fester

- 15. Express your annoyance without blaming the other
- 16. Avoid using humor as "zingers" or a way to "make points" indirectly
- 17. Use humor to connect with the other and bring them closer
- 18. Provide feedback that focuses on behavior and its impact on you- instead of making an attribution of the other's motives, intentions or character
- 19. Show appreciation/express gratitude to others for what they do or say
- 20. Demonstrate receptiveness to critical feedback by keeping defensiveness down and not making excuses
- 21. Respond to other's defensiveness with curiosity and empathy
- 22. Treat feedback whether given or received -- as information, not a demand for change.
- 23. Try to understand what is going on with the other, especially the other's position when different than yours during arguments
- 24. Recognize what hooks you (sets you off) and, when necessary, set it aside temporarily to deal with the main issues
- 25. See feedback as a gift to give and receive
- 26. Be receptive to conflict instead of avoiding it and see it as likely to contain information important to your development and growth of the relationship
- 27. Believe that the objective during a disagreement is not to win but rather to seek a resolution that meets both of your needs and strengthens the relationship
- 28. Willing to apologize and say "I'm sorry" when appropriate
- 29. Pay attention to any needs for repair after a conflict in which the relationship has been strained.
- 30. Understand what is needed when repairing a relationship.